

Message Text

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16

ACTION TRSE-00

INFO OCT-01 EA-11 ISO-00 NEA-11 L-03 H-03 IO-14 PA-04

PRS-01 USIA-15 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 XMB-07 OPIC-12 SPC-03 CIEP-02

LAB-06 SIL-01 OMB-01 NSC-10 SS-20 STR-08 CEA-02 DRC-01

EUR-25 /205 W

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R 250237Z JAN 74

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 0614

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USADB

FOR NAC AGENCIES

TREASURY FOR FINKEL

E.O. 11652: ADS, DECLAS 12/31/74

REF: TRSY 8470

STATE 013723

1. DISCUSSIONS WERE HELD WITH BANK MANAGEMENT WHO REITERATED AND CONFIRMED USADB UNDERSTANDING IT NOT BANK POLICY TO INCLUDE ON SHORT LIST ONLY ONE CONSULTING FIRM FROM ANY ONE COMPETING COUNTRY. IN THIS RESPECT, FOLLOWING INFORMATION MAY BE OF INTEREST RE SELECTION OF CONSULTANTS BY BANK'S BORROWERS.

2. DURING FOURTH QUARTER 1973 FOLLOWING WERE RESULTS OF SELECTION OF CONSULTANTS FOR ADB PROJECTS WHERE BORROWING COUNTRY (NOT BANK) RESPONSIBLE FOR SELECTION:
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A. TANDJUNG PRIOK PORT PROJECT, INDONESIA-

SHORTLISTED FIRMS: ONE EACH FROM AUSTRALIA,
GERMANY, JAPAN, U.K. FIRM INVITED FOR NEGOTIATIONS:
NEW JAPAN ENGINEERING CONSULTANTS, INC.

B. DAEGU WATER SUPPLY PROJECT, KOREA - SHORTLISTED
FIRMS: ONE AUSTRALIA, TWO U.S. FIRM INVITED FOR NEGOTIATIONS: LYON ASSOCIATES (U.S.)

C. BUSAN WATER SUPPLY PROJECT, KOREA - SHORTLISTED
FIRMS: ONE FRANCE, TWO GERMANY, ONE JAPAN, TWO U.S.
FIRM INVITED FOR NEGOTIATIONS: LYON ASSOCIATES (U.S.)

D. SAIGON POWER PROJECT, VIETNAM - SHORTLISTED
FIRMS: ONE AUSTRALIA, ONE JAPAN, ONE NEW ZEALAND, TWO
U.K., ONE U.S. FIRM INVITED FOR NEGOTIATIONS: SANDERSON
& PORTER (U.S.)

E. ROAD PROJECT, PAPUA-NEW GUINEA - SHORTLISTED
FIRMS: TWO AUSTRALIA, ONE CANADA, ONE DENMARK, ONE JAPAN,
ONE U.K. FIRM INVITED FOR NEGOTIATIONS: FIRST CHOICE-
AUSTRALIA AND TERRITORY CONSULTANTS COULD NOT AGREE ON
TECHNICAL ASPECTS; SECOND CHOICE - N.D. LEA AND ASSOCIATES
LTD (CANADA).

F. HETAUDA-NARAYANGARH ROAD PROJECT, NEPAL - SHORT-
LISTED FIRMS: ONE EACH AUSTRALIA, CANADA, DENAMRK,
GERMANY, JAPAN, U.K. FIRM INVITED FOR NEGOTIATIONS:
N.D. LEA AND ASSOCIATES (CANADA)

G. METROPOLITAN WATER INTAKE PROJECT, KOREA - SHORT-
LISTED FIRMS: ONE BELGIUM, ONE FRANCE, TWO U.S. FIRM
INVITED FOR NEGOTIATIONS: CAMP, DRESSER & MCKEE (U.S.)

H. HELMAND VALLEY DEVELOPMENT ROAD PROJECT, AFGHAN-
ISTAN - SHORTLISTED FIRMS: ONE EACH AUSTRALIA, DENMARK,
FRANCE, GERMANY, ITALY, U.K., U.S. FIRM INVITED FOR
NEGOTIATIONS: SAUTI CONSULTING ENGINEERS (ITALY).

I. ANGATMAGAT INTEGRATED AGRICULTURAL DEVELOPMENT
PROJECT, PHILIPPINES - SHORTLISTED FIRMS: ONE EACH FRANCE,
GERMANY, INDIA, ITALY, JAPAN, KOREA. FIRM INVITED FOR
NEGOTIATIONS: SANYU CONSULTANTS, INC (JAPAN).

3. IN FIVE OF ABOVE NINE INSTANCES, THERE WERE TWO SHORT-
LISTED FIRMS FROM ONE COUNTRY. IN LIGHT OF MANAGEMENT'S
STATEMENTS AND ABOVE INFORMATION SEEMINGLY SUBSTANTIATING
BANK POSITION, IT WOULD BE UNFORTUNATE IF U.S. CONSULTING
FIRMS GAINED IMPRESSION THAT ADB-RECIPIENT COUNTRIES HAVE
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POLICY OF RESTRICTING SHORT LISTS TO ONE FIRM PER NATIONALITY.
SULLIVAN

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PORTS, PROGRAMS (PROJECTS), PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 25 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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EO Systematic Review
30 JUN 2005

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